Employer and Business Survey %

Local areas are required by federal law to examine the economic conditions within their coverage areas and revise plans to meet the needs of employers and jobseekers. Your input about your business is vital for the update of our Local Area Plan, so please take 5-10 minutes

Required			
1. In which county is your business located? *			
Penobscot			
○ Aroostook			
Piscataquis			
Washington			
○ Hancock			
Other			
2. In which municipality is your business located? *			
3. Approximately how long have you been in business? *			
C Less than 1 year			
1-5 years			
5-10 years			
10+ years			

4. How long have you been in your present position (or owned the business)? *
Under 5 years
5-10 years
10-20 years
20-30 years
30-40 years
O 40+ years
5. How many locations does your business have? *
1 Location
2 Locations
3 Locations
4 Locations
4+ Locations
6. Why did you start your business in this region, and in Maine? * Check all that apply
Founder lived locally
Advantageous location
Saw a need/opportunity
Family business
Purchased existing business
Spinoff from other companies
Labor market
None of the above

7. From a business standpoint, what is advantageous about our region? * Check all that apply			
	Location		
	Tourism		
	Qualityof life/scenic beauty		
	Emerging growth in Maine		
	High-quality workforce		
	Low competition		
	Proximity to higher education		
	Cost of doing business		
	m a business standpoint, what is disadvantageous about our region? *		
	Low population of customers and workers		
	Remote location		
	Short seasonal business cycle		
	Energy costs		
	Poor roads and transportation		
	Infrastructure		
	Low income population		
	Deficient digital infrastructure		
	Lack of job oppurtunities		
	Harmful regulatory climate		
	Lack of collaboration between businesses		
	Aging workfroce		
	Unskilled workforce		

9.	9. If you could, what two things would you change regarding the business climate? Theck 2 answers			
	Pleas	e select 2 options.		
		Affordable housing		
		Low energy costs		
		Improve transportation infrastructure		
		Improve digital infrastructure		
		Increase average income		
		Year-round tourism/business		
		Support for entrepreneurism and small businesses		
		Availability of qualified workforce		
		Streamline regulation and lower taxes		
	10. What opportunities exist for economic development in the region? *			
10.	Wha	at opportunities exist for economic development in the region? *		
10.		at opportunities exist for economic development in the region? * k all that apply		
10.				
10.		k all that apply		
10.		k all that apply Expanding childcare facilities		
10.		k all that apply Expanding childcare facilities Downtown revitalization		
10.		k all that apply Expanding childcare facilities Downtown revitalization Business collaboration/partnerships		
10.		k all that apply Expanding childcare facilities Downtown revitalization Business collaboration/partnerships In-migration		
10.		k all that apply Expanding childcare facilities Downtown revitalization Business collaboration/partnerships In-migration Renewable energy		
10.		k all that apply Expanding childcare facilities Downtown revitalization Business collaboration/partnerships In-migration Renewable energy Improved digital infrastructure		
10.		Expanding childcare facilities Downtown revitalization Business collaboration/partnerships In-migration Renewable energy Improved digital infrastructure Increased affordable housing		
10.		Expanding childcare facilities Downtown revitalization Business collaboration/partnerships In-migration Renewable energy Improved digital infrastructure Increased affordable housing Land available for development		

11. Which industry sector best represents your business? *
Agriculture and farming
Forestry and wood products
Manufacturing & food processing
Retail and consumer services
Tourism, hospitality, recreation
Healthcare and social services
Construction and real estate
Transportation and logistics
Professional and business services
Financial services and insurance
Renewable energy and environmental services
Technology and innovation
Arts, culture, and creative industries
Wholesale and distribution
Education, training, and nonprofit services
12. On a scale of 1-5, how competitive do you find your industry? *
O 1
○ 2
<u> </u>

13. What are the growing trends or growth opportunities for your industry? * Check all that apply		
Digital transformation and e-commerce expansion		
Sustainable and local food production		
Renewable energy and energy efficiency		
Eco-tourism and outdoor recreation		
Expansion of craft, artisan and niche manufacturing		
Infrastructure and transportation improvements		
Expanding healthcare and senior services		
Cross-border trade and regional partnerships		
Automation		
None		
14. What is your growth strategy? *		
Check all that apply		
Market expansion and new customer acquisition		
Market expansion and new customer acquisition Product/service innovation and diversification		
Product/service innovation and diversification		
Product/service innovation and diversification Digital transformation and e-commerce adoption		
Product/service innovation and diversification Digital transformation and e-commerce adoption Strategic partnerships and alliances		
Product/service innovation and diversification Digital transformation and e-commerce adoption Strategic partnerships and alliances Operational efficiency and cost optimization		
Product/service innovation and diversification Digital transformation and e-commerce adoption Strategic partnerships and alliances Operational efficiency and cost optimization Sustainable practices and green initiatives		
Product/service innovation and diversification Digital transformation and e-commerce adoption Strategic partnerships and alliances Operational efficiency and cost optimization Sustainable practices and green initiatives Enhanced customer experience and service excellence		

15. Who are your primary customers? *			
Check all that apply			
Local residents and households			
Regional consumers and businesses			
Global consumer			
Tourists and seasonal visitors			
Government and institutional clients			
Wholesale and distributor partners			
Online/digital consumers			
16. What challenges arise because of your location? *			
Check all that apply			
Limited access to major markets			
Transportation and infrastructure constraints			
Seasonal weather and climate impacts			
Workforce availability and talent attraction			
Higher operational and logistics costs			
Limited access to capital and investment			
Regulatory and permitting challenges			
Smaller local market size			
Lack of highspeed internet			
None of the above			
17. To what degree does your business engage in workforce development? *			
High degree			
Some degree			
Cow degree			
Not at all			

18. How are you currently engaged with or what services do you currently receive from the workforce system? * Check all that apply			
Referrals for employees			
Participate in hiring events			
Utilize CareerCenters			
Utilize pre-employment screening			
Work with postsecondary education/training providers to develop industry relevant training programs			
Work with K-12 schools to develop industry relevant programs of study			
Provide work experience for youth			
Provide on the job training			
Have an apprenticeship program			
Industry group/coalition member			
Workforce board member			
Engage in sector strategies			
Not currently involved			
Other			
19. What resources/assets would advance your workforce development activities, whether located in the region of outside? * Check all that apply			
Professional networking and collaboration platforms			
Technology and digital training tools			
Talent recruitment and job placement services			
Apprenticeship, internship, and mentorship programs			
Industry-specific certification programs			
Workforce development grants and funding programs			
Online learning platforms and digital courses			

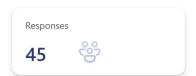
20. Is anyone in your workforce a non-English speaker? *
Yes
○ No
Prefer not to answer
21. What are your top employee needs? * Select up to 3
Please select at most 3 options.
Childcare assistance
Access to food
Transportation support
Comprehensive healthcare and wellness programs
Flexible work arrangements
Paid time off and leave benefits
Financial wellness and support services
Employee assistance and support programs
22. Have you participated in any recruiting events? *
Yes
○ No
23. If yes, who hosted it?
CareerCenter
Community colleges
Chamber of Commerce
University system
Other

24. Which of the following do you use to recruit employees? *			
Maine JobLink			
Indeed			
LinkedIn			
Newspapers			
Facebook			
Other			
25. Do you plan to hire new workers in the coming year? *			
Yes, multiple workers			
Yes, one worker			
No, we are downsizing			
No, we are maintaining our workforce as is			
Maybe			
26. If you'd like to be contacted with more information regarding the workforce system, type your email below.			

This content is neither created nor endorsed by Microsoft. The data you submit will be sent to the form owner.

Microsoft Forms

Responses Overview Active

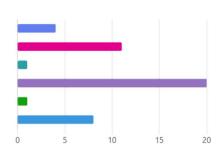


Average Time
15:53



1. In which county is your business located?





2. In which municipality is your business located?

37 Responses Latest Responses
"Monson"
"milford"

8 respondents (22%) answered Calais for this question.

Bucksport and Pittsfield Washington County Washington and Hancock

Machias and Calais
Maine
Danforth
East Machias

Machias
Calais
Presque Isle
Kent

Bangor Jonesport
City of Calais
Eagle
City of Calais
Machias
Calais
Presque Isle
Kent

Beals Maine
Madawaska

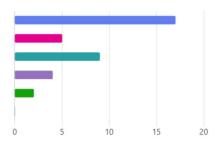
3. Approximately how long have you been in business?





4. How long have you been in your present position (or owned the business)?





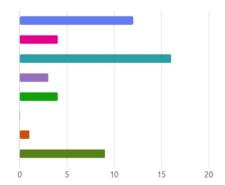
5. How many locations does your business have?





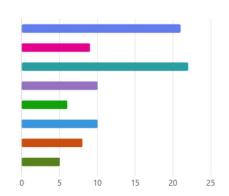
6. Why did you start your business in this region, and in Maine?





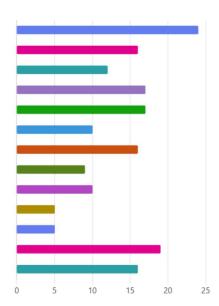
7. From a business standpoint, what is advantageous about our region?





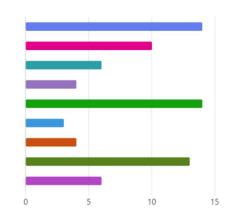
8. From a business standpoint, what is disadvantageous about our region?

•	Low population of customers and workers	24
•	Remote location	16
	Short seasonal business cycle	12
	Energy costs	17
•	Poor roads and transportation	17
	Infrastructure	10
•	Low income population	16
	Deficient digital infrastructure	9
	Lack of job oppurtunities	10
•	Harmful regulatory climate	5
	Lack of collaboration between businesses	5
•	Aging workfroce	19
	Unskilled workforce	16



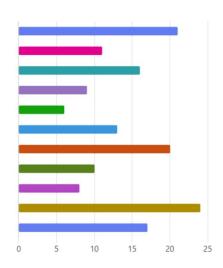
9. If you could, what two things would you change regarding the business climate?





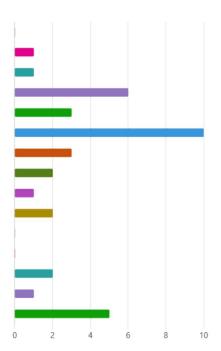
10. What opportunities exist for economic development in the region?



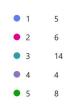


11. Which industry sector best represents your business?

•	Agriculture and farming	0
•	Forestry and wood products	1
•	Manufacturing & food processing	1
	Retail and consumer services	6
•	Tourism, hospitality, recreation	3
	Healthcare and social services	10
•	Construction and real estate	3
•	Transportation and logistics	2
•	Professional and business services	1
•	Financial services and insurance	2
•	Renewable energy and environmental services	0
•	Technology and innovation	0
•	Arts, culture, and creative industries	2
•	Wholesale and distribution	1
•	Education, training, and nonprofit services	5



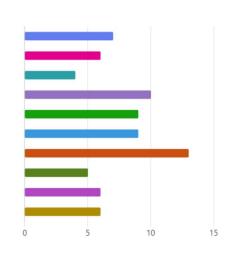
12. On a scale of 1-5, how competitive do you find your industry?





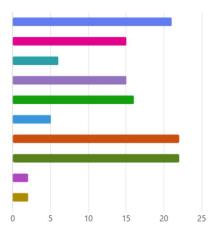
13. What are the growing trends or growth opportunities for your industry?

Digital transformation and e-commerce expansion	7
Sustainable and local food production	6
Renewable energy and energy efficiency	4
Eco-tourism and outdoor recreation	10
Expansion of craft, artisan and niche manufacturing	9
Infrastructure and transportation improvements	9
 Expanding healthcare and senior services 	13
Cross-border trade and regional partnerships	5
Automation	6
None	6



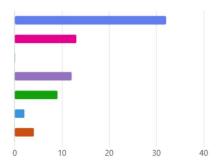
14. What is your growth strategy?

Market expansion and new customer acquisition	21
 Product/service innovation and diversification 	15
Digital transformation and e-commerce adoption	6
 Strategic partnerships and alliances 	15
 Operational efficiency and cost optimization 	16
 Sustainable practices and green initiatives 	5
Enhanced customer experience and service excellence	22
 Talent development and workforce investment 	22
• None	2
Other	2



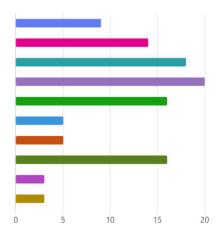
15. Who are your primary customers?

 Local residents and households 	32
 Regional consumers and businesses 	13
 Global consumer 	0
 Tourists and seasonal visitors 	12
 Government and institutional clients 	9
 Wholesale and distributor partners 	2
 Online/digital consumers 	4

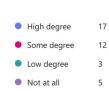


16. What challenges arise because of your location?





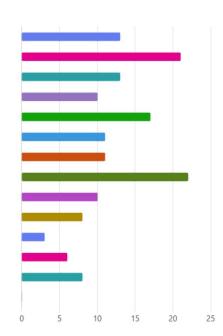
17. To what degree does your business engage in workforce development?





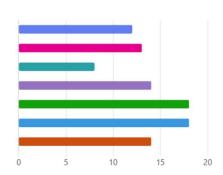
18. How are you currently engaged with or what services do you currently receive from the workforce system?

	Referrals for employees	13
•	Participate in hiring events	21
	Utilize CareerCenters	13
	Utilize pre-employment screening	10
	Work with postsecondary education/training providers to develop industry relevant training	17
	Work with K-12 schools to develop industry relevant programs of study	11
	Provide work experience for youth	11
•	Provide on the job training	22
	Have an apprenticeship program	10
	Industry group/coalition member	8
	Workforce board member	3
•	Engage in sector strategies	6
	Not currently involved	8
	Other	0

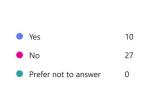


19. What resources/assets would advance your workforce development activities, whether located in the region or outside?

	Professional networking and collaboration platforms	12
•	Technology and digital training tools	13
	Talent recruitment and job placement services	8
	Apprenticeship, internship, and mentorship programs	14
•	Industry-specific certification programs	18
	Workforce development grants and funding programs	18
	Online learning platforms and digital courses	14



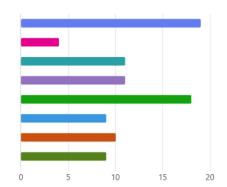
20. Is anyone in your workforce a non-English speaker?





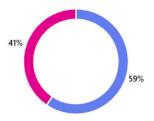
21. What are your top employee needs?





22. Have you participated in any recruiting events?





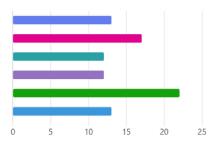
23. If yes, who hosted it?



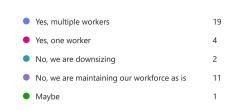


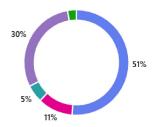
24. Which of the following do you use to recruit employees?





25. Do you plan to hire new workers in the coming year?





26. If you'd like to be contacted with more information regarding the workforce system, type your email below.

13 Responses Latest Responses
"smartdeane24@gmail.com"